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Coonawarra Grape and Wine Incorporated

69 Church Street Penola SA 5277 South Australia

ABN: 67 574 543 980

Email: enquiries@coonawarra.org

Job Profit & Loss Statement

1/10/2018 To 30/10/2019

Selected Period Year To Date **Account Name**

ome			
Roadshow Ticket Sales	\$99,398.18	\$99,398.18	
Roadshow freight reimbursement	\$1,974.04	\$1,974.04	
Roadshow - Member funded event	\$12,272.78	\$12,272.78	
Total Income	<mark>\$113,645</mark> .00	\$113,645.00	
pense			
Consultancy Fees	\$7,600.00	\$7,600.00	
Roadshow Venue Hire	\$20,021.81	\$20,021.81	
Roadshow Equipment Hire	\$2,003.27	\$2,003.27	
Roadshow Accommodation/Travel	\$3,072.55	\$3,072.55	
Roadshow Advertising & Promo	\$14,166.00	\$14,166.00	
Miscellaneous Roadshow Expense	\$2,406.32	\$2,406.32	
Roadshow - Freight	\$2,341.49	\$2,341.49	
Roadshow Glasses	\$10,795.20	\$10,795.20	
Roadshow Catering	\$41,812.60	\$41,812.60	
Roadshow - Meals & Taxis	\$847.03	\$847.03	
Total Expense	\$ <mark>105,066.27</mark>	\$105,066.27	
Net Profit/(Loss)	\$8,578.73	\$8,578.73	

Coonawarra Grape and Wine Incorporated

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Job Profit & Loss Statement

January 2018 To June 2018

Selected Period Year To Date **Account Name**

Roadshow 2018 New Job			
Income			
Roadshow Ticket Sales	\$57,942.72	\$52,820.00	
Roadshow freight reimbursement	\$1,781.21	\$1,781.21	
Roadshow - Member funded event	\$13,318.22	\$1,636.36	
Total Income	\$73,042.15	\$56,237.57	
Expense			
Roadshow Venue Hire	\$28,109.97	\$15,767.61	
Roadshow Equipment Hire	\$7,100.00	\$7,100.00	
Roadshow Accommodation/Travel	\$3,981.69	\$541.07	
Roadshow Advertising & Promo	\$13,104.22	\$5,411.94	
Miscellaneous Roadshow Expense	\$411.57	\$323.57	
Roadshow - Freight	\$3,151.36	\$3,151.36	
Roadshow Glasses	\$9,338.27	\$9,338.27	
Roadshow Catering	\$19,843.17	\$19,843.17	
Roadshow Ticketing Fees	\$1,398.53	\$1,264.49	
Roadshow - Meals & Taxis	\$970.24	\$970.24	
Total Expense	\$87,409.02	\$63,711.72	
Net Profit/(Loss)	-\$14,366.87	-\$7,474.15	

Coonawarra Grape and Wine Incorporated

69 Church Street Penola SA 5277 South Australia

Job Profit & Loss Statement

July 2018

ABN: 67 574 543 980

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Account Name

Selected Period Year To Date

Roadshow 2017 New Job

Income		
Roadshow Ticket Sales	\$56,374.92	\$56,374.92
Total Income	\$56 <mark>,374.92</mark>	\$56,374.92
Expense Travel & Accommodation	\$15.54	\$15,54
Roadshow Venue Hire	\$27,151.11	\$23,142.02
Roadshow Equipment Hire	\$3,394.66	\$3,394.66
Roadshow Accommodation/Travel	\$3,137.66	\$1,149.35
Roadshow Advertising & Promo	\$700.59	\$130.59
Miscellaneous Roadshow Expense	\$36.36	\$36.36
Roadshow - Freight	\$2,419.26	\$2,419.26
Roadshow Catering	\$7,663.42	\$7,553.42
Roadshow Ticketing Fees	\$1,387.93	\$1,387.93
Roadshow - Meals & Taxis	\$1,256.78	\$1,256.78
Total Expense	\$47,163.31	\$40,485.91
•		
Net Profit/(Loss)	\$9,211.61	\$15,889.01

Net Profit/(Loss)

Coonawarra Grape and Wine Incorporated

69 Church Street Penola SA 5277 South Australia

Job Profit & Loss Statement

July 2018

ABN: 67 574 543 980

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Account Name	Selected Period	Year To Date	
Roadshow 2016 Roadshow			
Income			
Roadshow Ticket Sales	\$ <mark>69,210.16</mark>	\$69,210.16	
Roadshow freight reimbursement	\$1,983.24	\$1,983.24	
Total Income	<mark>\$7</mark> 1,193.40	\$71,193.40	
Expense			
Roadshow Venue Hire	\$35,480.75	\$35,480.75	
Roadshow Equipment Hire	\$5,782.66	\$5,782.66	
Roadshow Accommodation/Travel	\$3,149.41	\$3,149.41	
Roadshow Advertising & Promo	\$ 1,250.19	\$1,250.19	
Miscellaneous Roadshow Expense	\$77.81	\$77.81	
Roadshow - Freight	\$2,197.97	\$2,197.97	
Roadshow Catering	\$4,762.73	\$4,762.73	
Roadshow Ticketing Fees	\$1,711.31	\$1,711.31	
Roadshow - Meals & Taxis	\$1,659.94	\$1,659.94	
Total Expense	\$56,072.77	\$56,072.77	

\$15,120.63

\$15,120.63

2015 Roadshow Budget totals

Member Participants								
								TOTALS
Income	ı	Melbourne	Hobart	Sydney	Brisbane	Adelaide	Perth	
Public ticket sales	\$	18,073.11	\$ 2,612.46	\$ 10,021.58	\$ 8,779.59	\$ 4,796.65	\$ 5,610.37	\$ 49,893.76
Eftpos	\$	1,268.18	\$ 332.47	\$ 1,268.18	\$ 613.64	\$ 1,240.27	\$ 327.27	\$ 5,050.01
Cash Sales	\$	3,790.91		\$ 990.91	\$ 40.91			\$ 4,822.73
Sponsorship SAWIA								\$ 7,500.00
Freight Reimbursement	\$	61.21	\$ 61.21	\$ 61.21	\$ 61.21	\$ 61.21	\$ 61.21	\$ 367.27
Trade Walk Ins								
Total Income	\$	23,193.41	\$ 3,006.14	\$ 12,341.88	\$ 9,495.35	\$ 6,098.13	\$ 5,998.85	\$ 67,633.77

Expense	N	Vielbourne	Hobart		Sydney	Γ	Brisbane	 Adelaide	Perth	
Venue Hire	\$	10,909.00	\$ 1,454.45	\$	7,973.86	\$	3,950.00		\$ 5,454.54	\$ 29,741.85
Security/Staff	\$	1,867.05		\$	2,168.18	\$	1,549.00			\$ 5,584.23
Security deposit refund				-\$	2,500.00					
Cleaning										\$ -
AV production										\$ -
Food						\$	181.82	\$ 5,818.18		\$ 6,000.00
Grissini Sticks	\$	163.64	\$ 86.36	\$	122.73	\$	95.45		\$ 131.82	\$ 600.00
Equipment Hire- inc glasses				\$	2,524.63	\$	1,619.09			\$ 4,143.72
glasses	\$	3,081.60	\$ 821.76	\$	1,643.52	\$	1,232.64	\$ 1,232.64	\$ 1,438.08	\$ 9,450.24
Glasses freight	\$	50.00	\$ 105.00	\$	210.00	\$	180.00	\$ 157.50	\$ 260.00	\$ 962.50
Flights & Accommodation	\$	631.70	\$ 631.70	\$	631.70	\$	631.70	\$ 631.70	\$ 631.70	\$ 3,790.20
Corkage							3 /			\$ -
Incidentals	\$	35.09	\$ 35.09	\$	35.09	\$	35.09	\$ 35.09	\$ 35.09	\$ 210.54
Meals & Taxi	\$	173.34	\$ 173.34	\$	173.34	\$	173.34	\$ 173.34	\$ 173.34	\$ 1,040.01
Print Material	\$	258.11	\$ 258.11	\$	258.11	\$	258.11	\$ 258.11	\$ 258.11	\$ 1,548.66
Advertising & Promo	\$	288.79	\$ 288.79	\$	288.79	\$	288.79	\$ 288.79	\$ 288.79	\$ 1,732.74
Freight	\$	143.20	\$ 143.20	\$	143.20	\$	143.20	\$ 143.20	\$ 364.97	\$ 1,080.97
Eventbrite ticketing fee		1415.62	204.62		783.16		687.68	375.7	439.44	\$ 3,906.22
Total Expense	\$	19,017.14	\$ 4,202.42	\$	14,456.31	\$	11,025.91	\$ 9,114.25	\$ 9,475.87	\$ 69,791.88

Total P&L	5 4176 28 -5	1.196.27 -S	2 114 42 -5	1,530.55 -\$	3 016 11	-C 2 477 02	¢ 215011
TOTAL T GLE	7 7,170.20	1,130.27	2,114.42	1,000.00	3,010.11	-5 3,477.02	\$ 2,130.11

2014 Roadshow Budget totals

Member Participants														
	Su	Sun 10th Aug Tues 12			ues 12th Aug Thur 14th Aug			Fri 15th Aug Sun 17th Au			Tues 19th Aug			TOTALS
Income		Brisbane		Sydney N		Melbourne		ne Hobart		Adelaide		Perth		
	129			162		393		71		94		160		
Public ticket sales	\$	4,690.19	\$	5,890.91	\$	14,290.91	\$	2,581.82	\$	3,418.18	\$	5,818.18	\$	36,690.19
Eftpos	\$	363.64	\$	1,018.18	\$	5,636.36	\$	436.36	\$	618.18	\$	690.91	\$	8,763.63
Cash Sales	\$	581.82	\$	925.62	\$	5,123.96	\$	396.69	\$	561.98	\$	628.10	\$	8,218.17
Trade Prebooked											W 638		\$	-
Trade Walk Ins													\$	-
Sponsorship SAWIA														
Total Income	\$	5,635.65	\$	7,834.71	\$	25,051.23	\$	3,414.87	\$	4,598.34	\$	7,137.19	\$	53,671.99

Expense	Brisbane	Sydney	V	/lelbourne	Hobart	Adelaide	Perth	
Venue Hire	\$ 1,272.73	\$ 7,750.00	\$	10,909.09	\$ 1,363.64		\$ 4,545.45	\$ 25,840.91
Security/Staff	\$ 901.82	1922.72	\$	1,951.52	\$ 1,227.27			\$ 6,003.33
Deposit		\$ 2,500.00	20.075					\$ 2,500.00
Cleaning		\$ 280.00						\$ 280.00
AV production						\$ 272.73		\$ 272.73
Food	\$ 2,954.55					\$ 5,818.18		\$ 8,772.73
Grissini Sticks			\$	183.64	\$ 68.55		99.82	\$ 352.01
Trestles, cloths.		\$ 432.73	\$	590.91	\$ 1,001.82			\$ 2,025.46
Glasses, spittoons etc	\$ 1,886.36	\$ 2,297.93	\$	2,181.81				\$ 6,366.10
Fridge Hire								\$ _
Flights	\$ 338.89	\$ 338.89	\$	338.89	\$ 338.89	\$ 338.89	\$ 338.89	\$ 2,033.34
Accomodation	\$ 367.71	\$ 716.96	\$	180.91	\$ 292.73	\$ 146.82	566.09	\$ 2,271.22
Corkage								\$ -
Incidentals								\$ -
Meals & Taxi	\$ 152.50	\$ 152.50	\$	152.50	\$ 152.50	\$ 152.50	\$ 152.50	\$ 915.00
Social Media Advertising	\$ 248.05	\$ 248.05	\$	248.05	\$ 248.05	\$ 248.05	\$ 248.05	\$ 1,488.30
Print Material	\$ 376.12	\$ 376.12	\$	376.12	\$ 376.12	\$ 376.12	\$ 376.12	\$ 2,256.73
Freight- wine & black books	\$ 269.65	\$ 269.65	\$	269.65	\$ 269.65	\$ 269.65	\$ 269.65	\$ 1,617.90
TryBooking Costs	139.86	179.58		425.621	76.64	99.96	1769	\$ 2,690.66
Total Expense	\$ 8,908.24	\$ 17,465.13	\$	17,808.71	\$ 5,415.86	\$ 7,722.90	\$ 8,365.57	\$ 65,686.42

Total P&L	-\$	3,272.59	-\$	9,630.42	\$ 7,242.52	\$ 2,000.99 -\$	3,124.56	-\$	1,228.38	\$ 12,014.43